

M/s Albatross Finishing School Pvt. Ltd.

Website

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#### Who we are



"Bharat Mentors is an Edtech service provider delivering Bespoke LMS & Content solutions with vernacular support, for partners and institutions to re-skill & up-skill individuals"

2015

+00008

60+

7 lac+

250+

1.2M+

Year of incorporation

Average Annual certifications

Active clients including including frontline insurance companies and large corporates

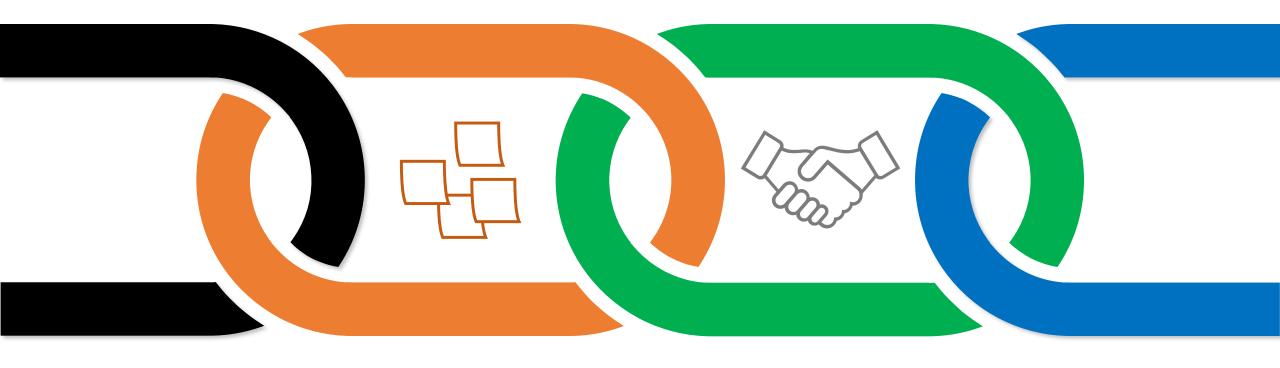
Registered users on our platform

Unique Courses / Modules created till date for our clients

Delivered more than 1.2M e-learning hours of content online

## 2. Who do we serve





## **Enterprises**

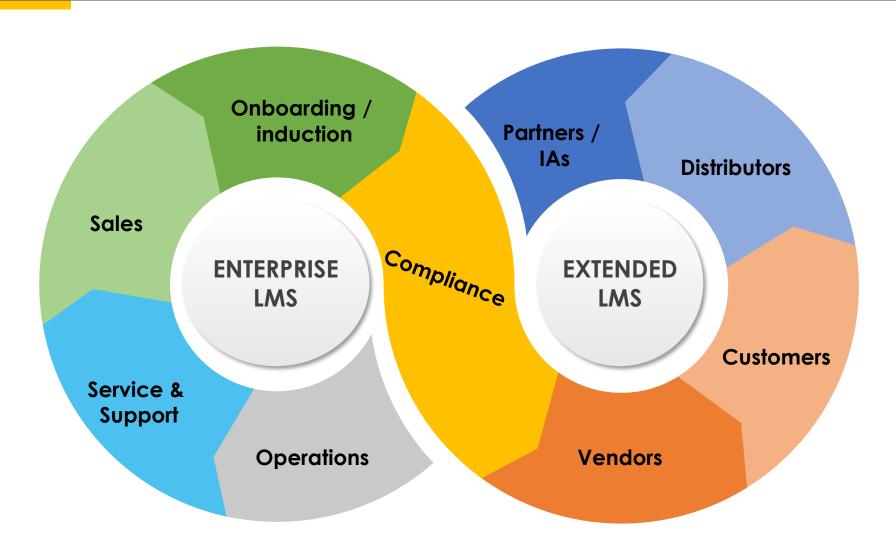
We cater to MSMEs, SMEs, Medium sized organizations, Institutions, MFIs, SHGs

## Individuals

We cater to Individuals who are employees, proprietors, agents, students, professionals etc.

## 2.1 Enterprise Solutions – Product Portfolio





## 2.2 Enterprise Solutions – Services Portfolio



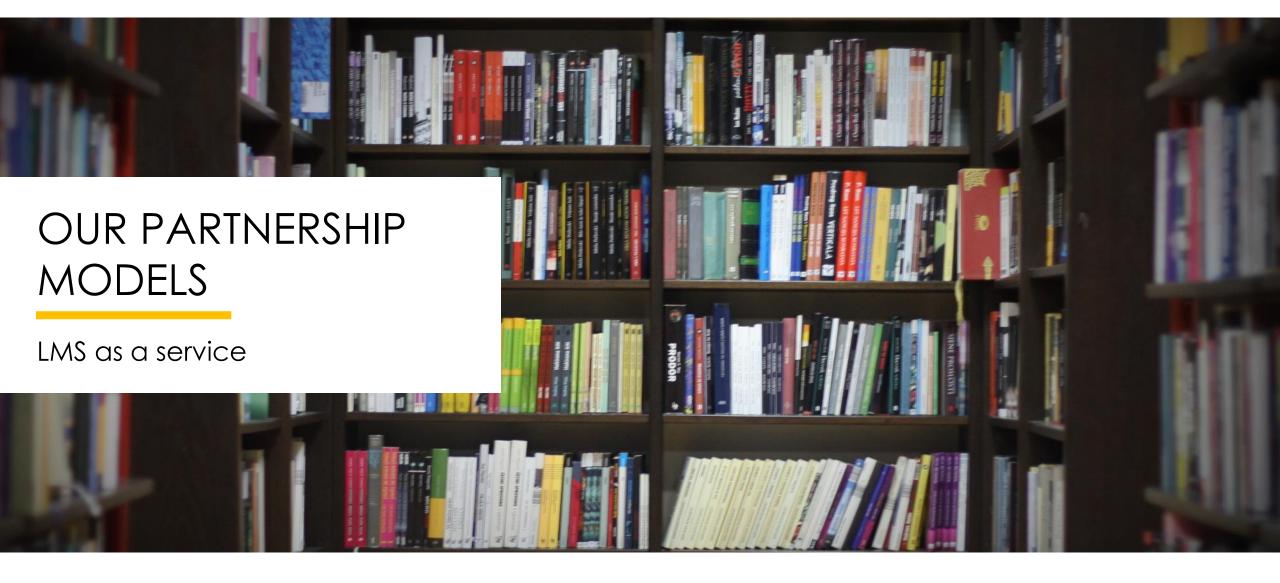


### 2.3 Individual Solutions









#### 3.1 LMS as a service

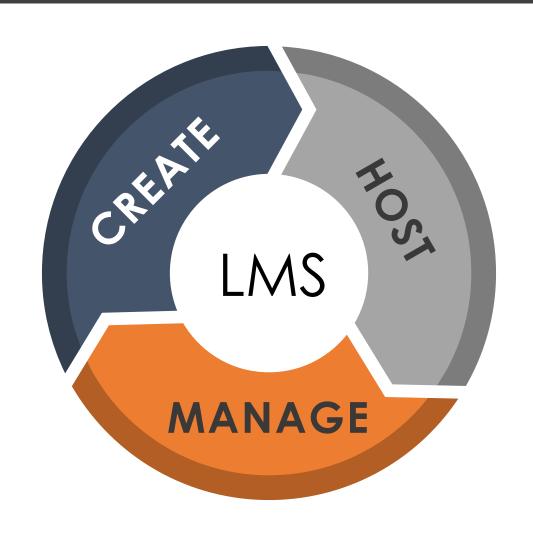


#### **CREATE**

We design be-spoke learning management solutions for our clients based on their needs. The process involves understanding their needs, existing infrastructure, and then development of a LMS which works within their ecosystem

### **MANAGE**

We help our client manage the LMS on a continuous basis by way of feature improvements, uploading of new content, monitoring users and reporting & analytics



## **HOST**

We offer flexibility to our clients in terms of hosting their LMS onto various cloud services or local servers as per their requirements. This step also includes their existing data migration and user-onboarding services.

## 3.1 Learning Management System - features



# Advanced reporting & Analytics

Our LMS offers step-by-step tracking of user engagements, enabling detailed analytics on learning progress of users

#### **Gamification**

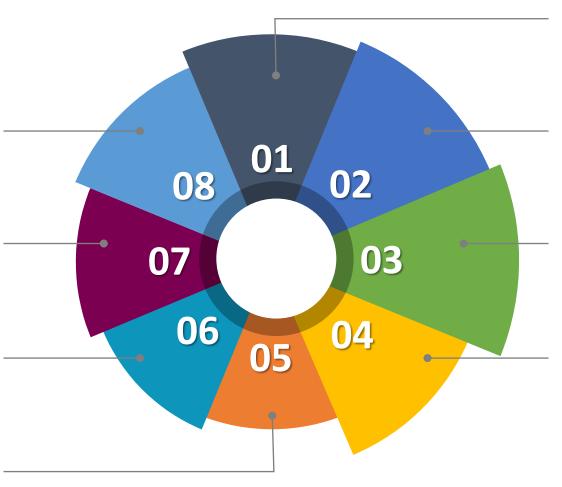
We create powerful content with the help of activity based learning, point systems, leaderboards, badges, social media integrations etc.

## **API** integrations

Our LMS can be easily integrated with a host of platforms using API integrations, which enable seamless data exchange with ERPs, HRISs and MISs

#### **E-commerce enabled**

Our platform is fully e-commerce enabled with payment gateway subscriptions, making it B2C ready



## **Fully customizable**

One size doesn't fit all. We understand this fully and thus deliver our solutions tailor made to every client's needs, starting from the UI, content, branding to reporting and white labeling.

#### **Cloud based & Secured**

Our LMS is cloud based and is hosted on AWS India, and is SSL secured certifications and twostep login authentication procedures.

## **Responsive platform**

Our LMS is responsive to multiple devices including mobile phones & tablets, as well has multi-browser compatibilities

## **Integrated learning**

We offer integrated learning solutions in terms of interactive course contents as well online assessments and certifications

## 3.1 Learning Management System – features on Mobile







**Private** Messages

Send Private Messages to Participants





Offline Assessments

Attempts assessment offline and View Grades and Activity





**Discussion Forums** 

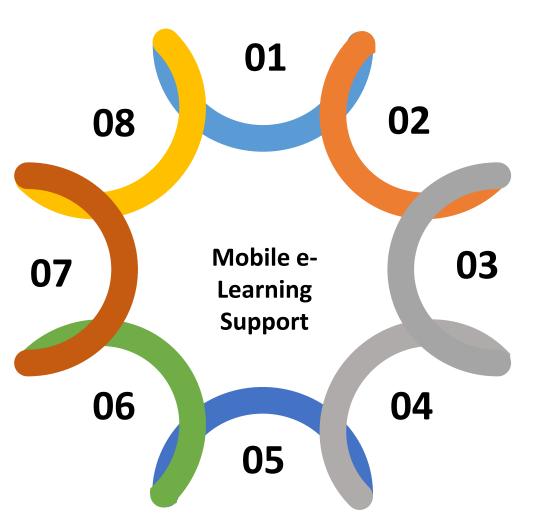
**View Discussion Forums** 





Push **Notifications** 

Mobile Push Notification



#### Responsive



01

03

Responsive design for Phone/Tablets

## Offline Content



**Quick Access to Course** Content even offline

#### Resources



Download & view your course resources



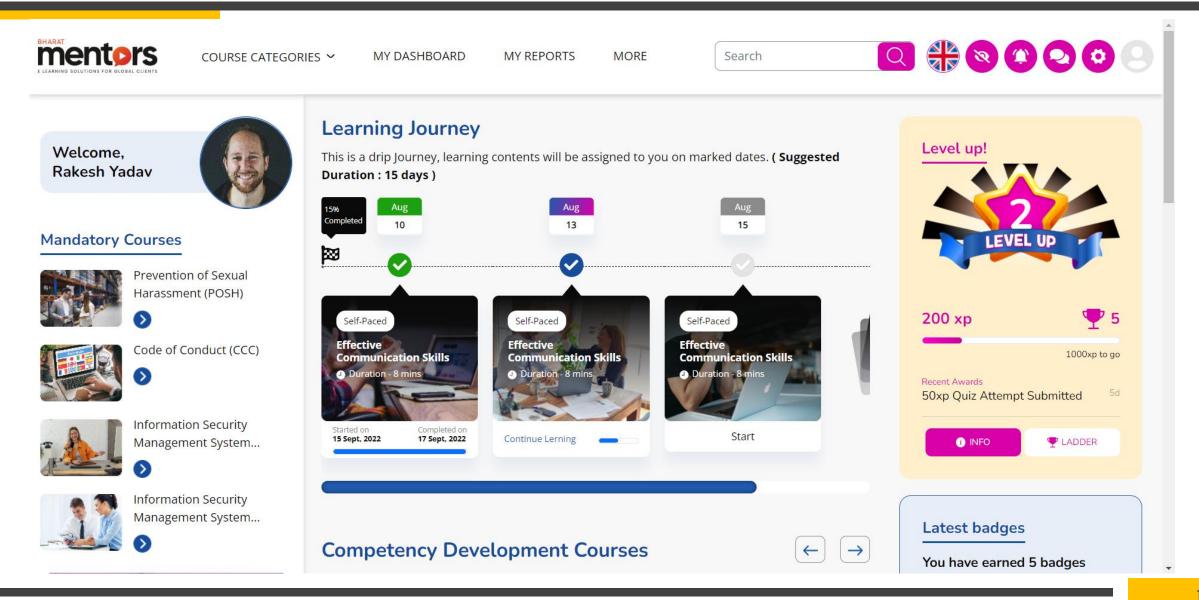
Calendar



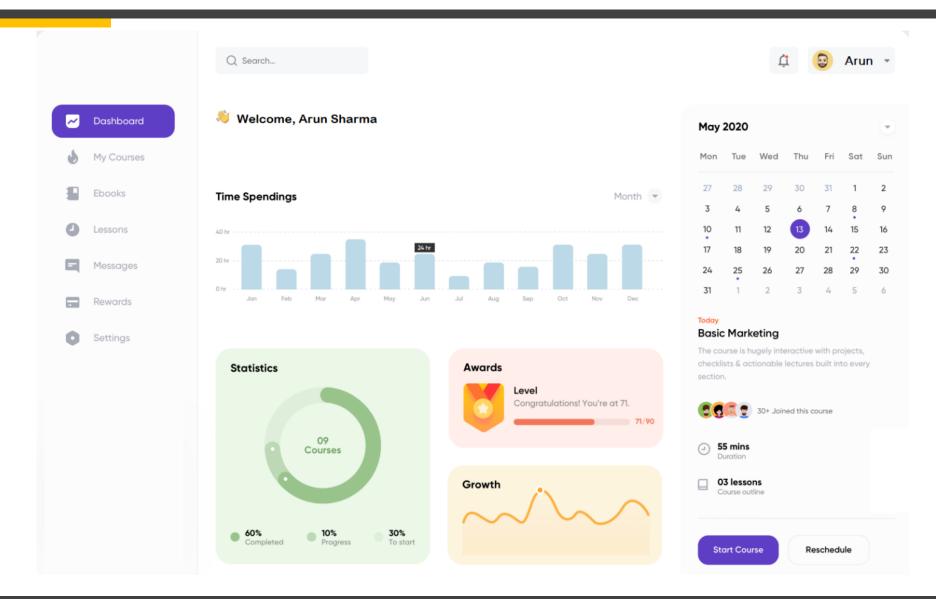
**View Calendar Events** 



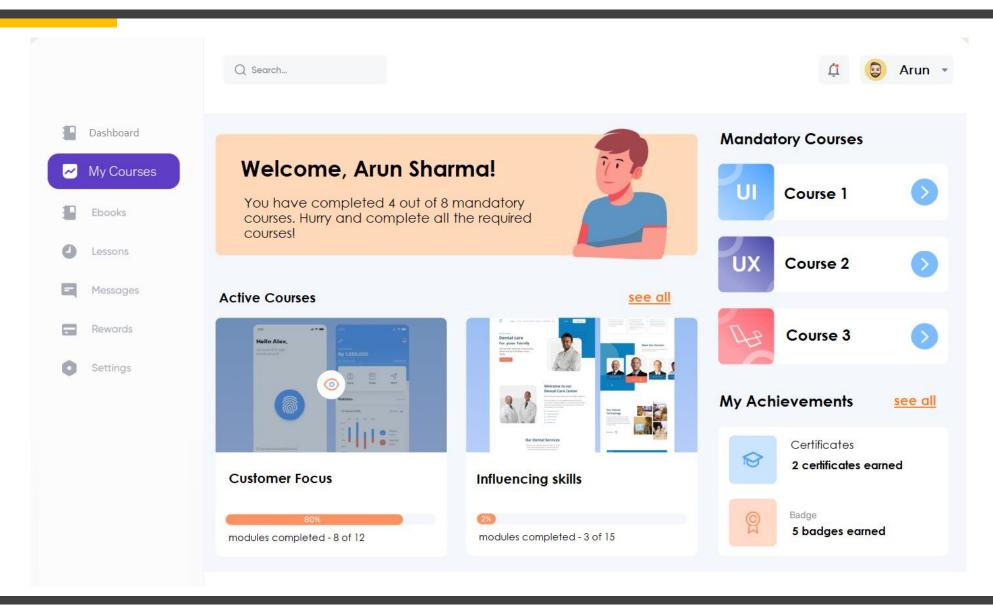




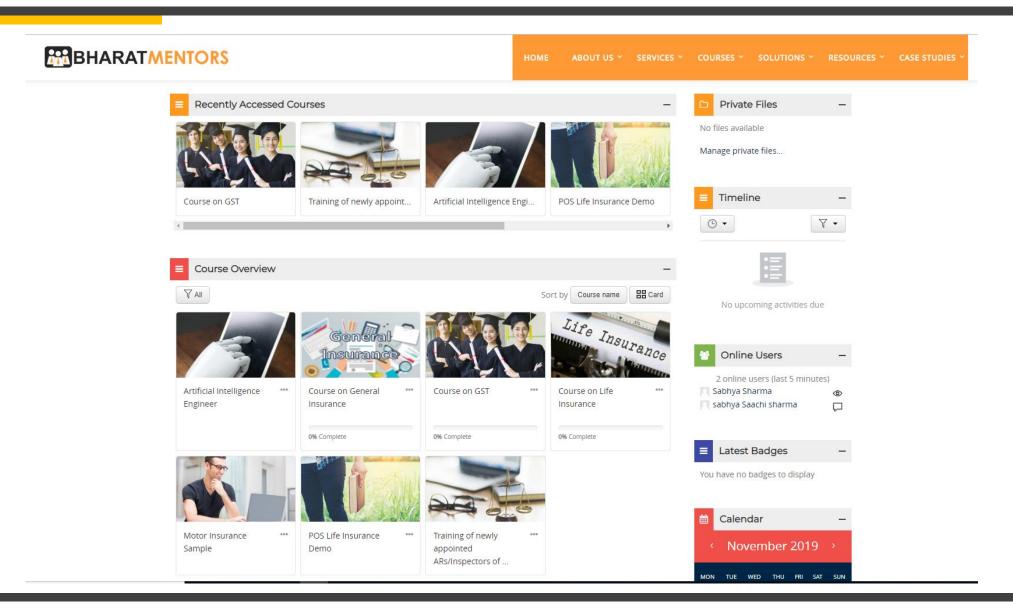






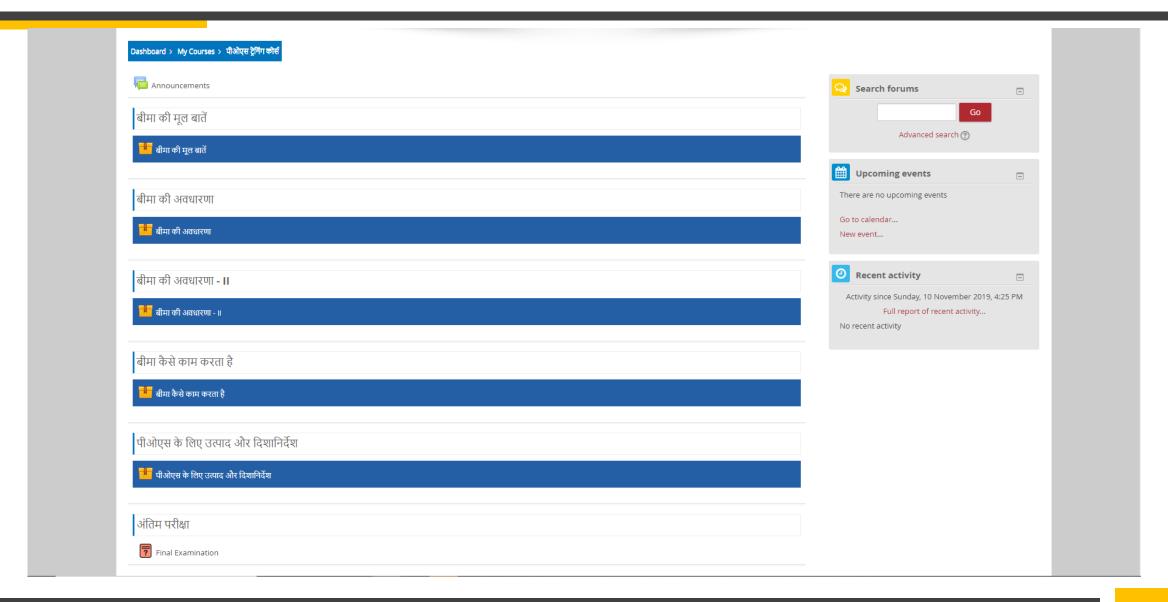






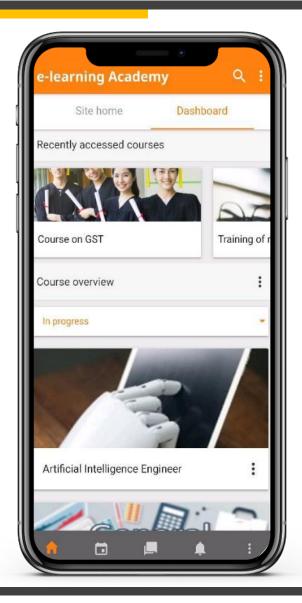
## 3.1 Learning Management System – Use case (Vernacular support)

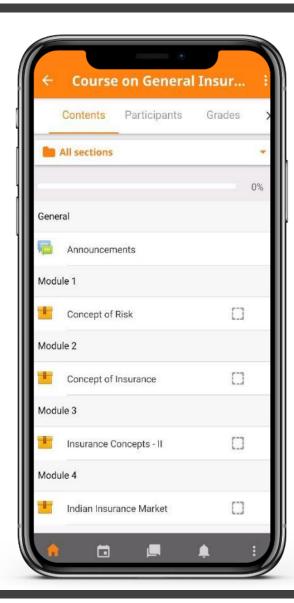


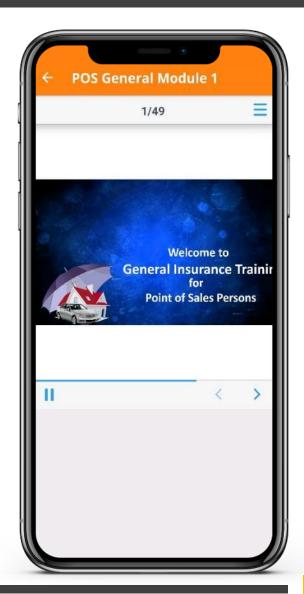


## 3.1 Learning Management System – Mobile app

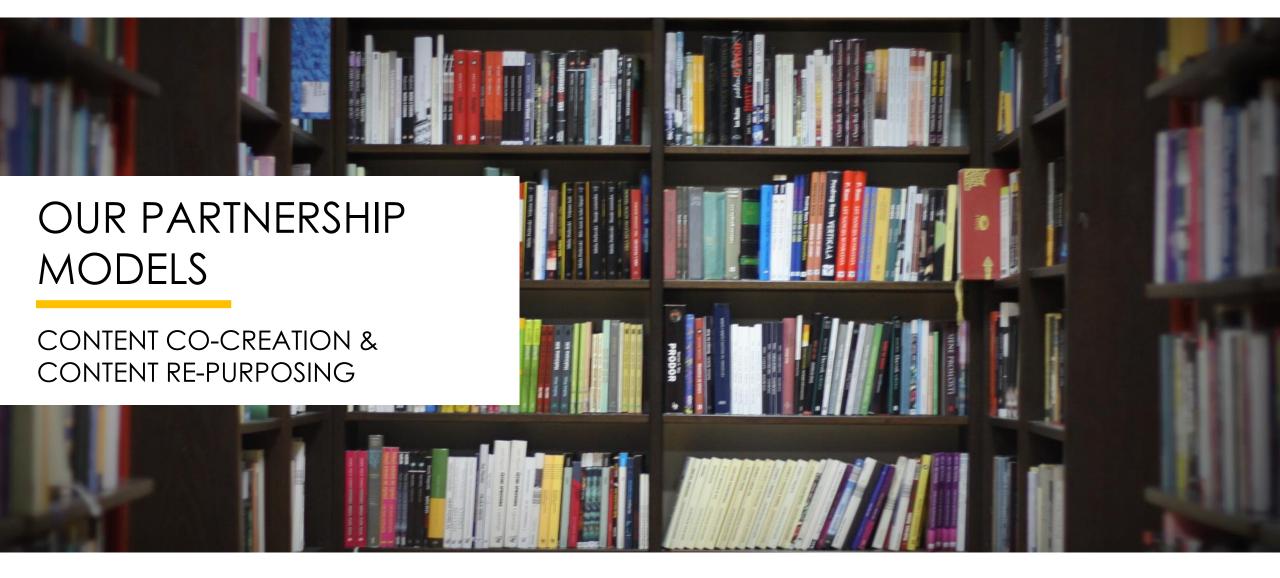






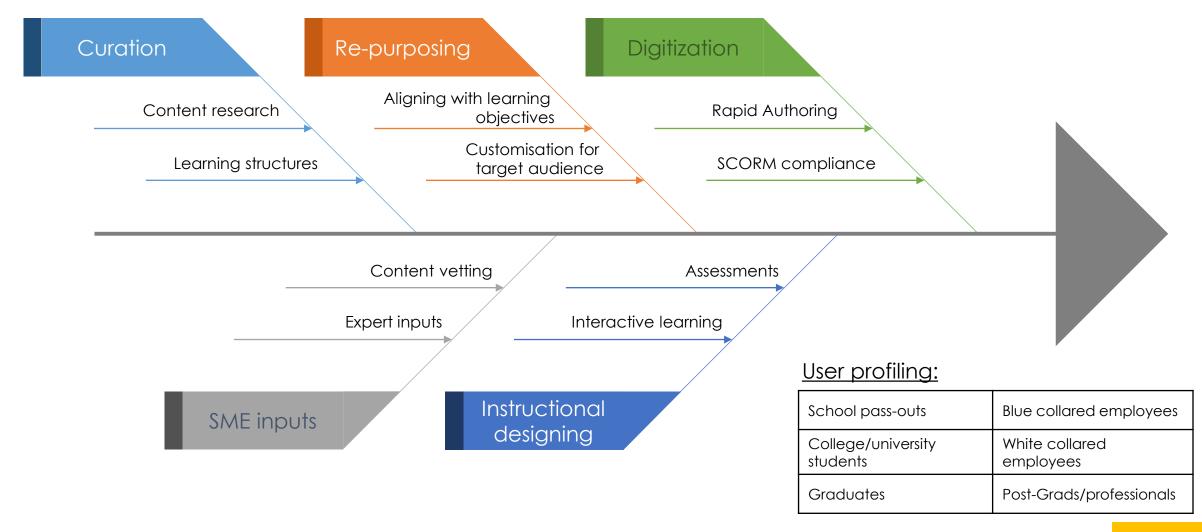






## 3.2 Content Co-creation & Content Re-purposing





## 3.2 Content Co-creation & Content Re-purposing - Categories





Level – 1 Content

Plain text content based on Power Point presentations



Level – 2 Content





Level – 3 Content



Voice-over of content



Level – 4 Content



Gamification / Simulations



Level – 5 Content

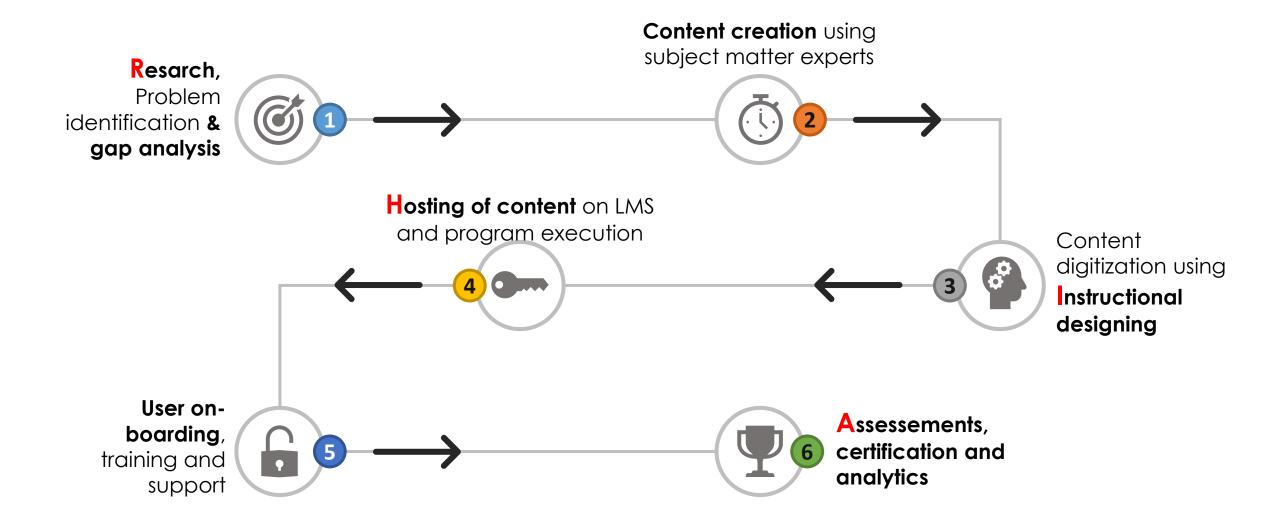
Level 1/2/3/4 content



In-course or endcourse assessments including certifications

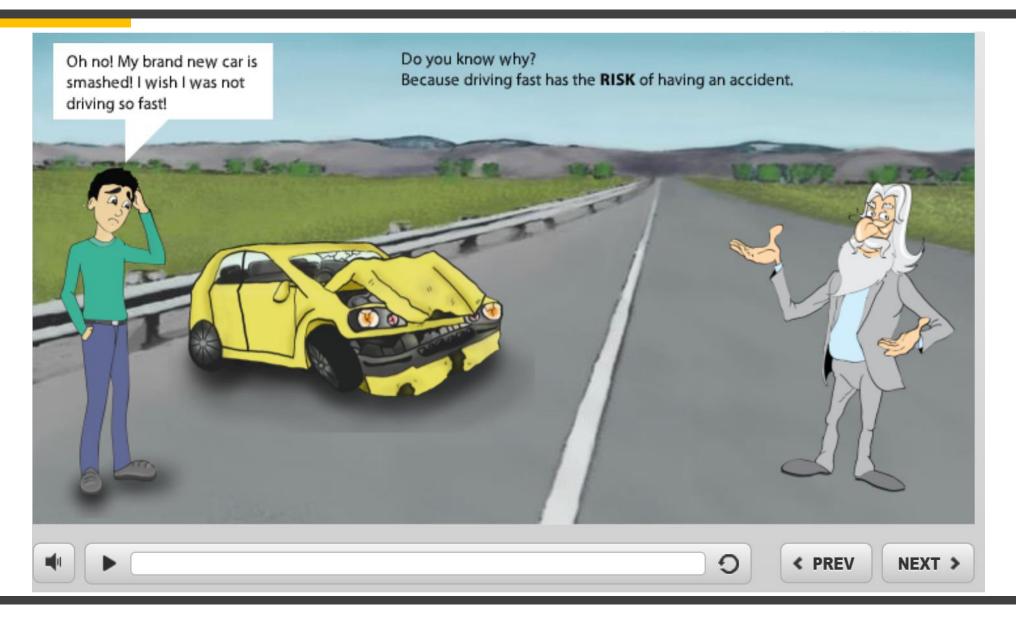
## 3.2 Our methodology (RIHA approach)





## 3.2 Content Co-creation & Content Re-purposing – Use case





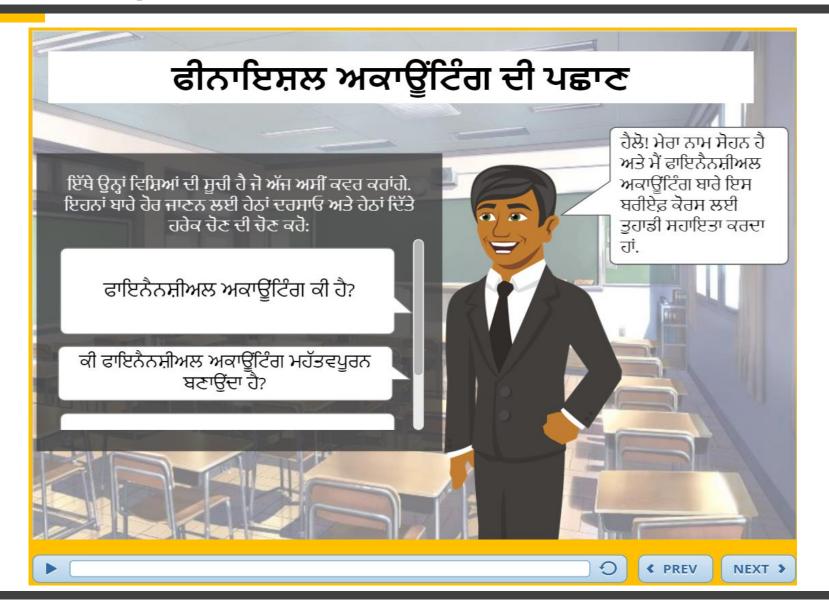
## 3.2 Content Co-creation & Content Re-purposing – Use case





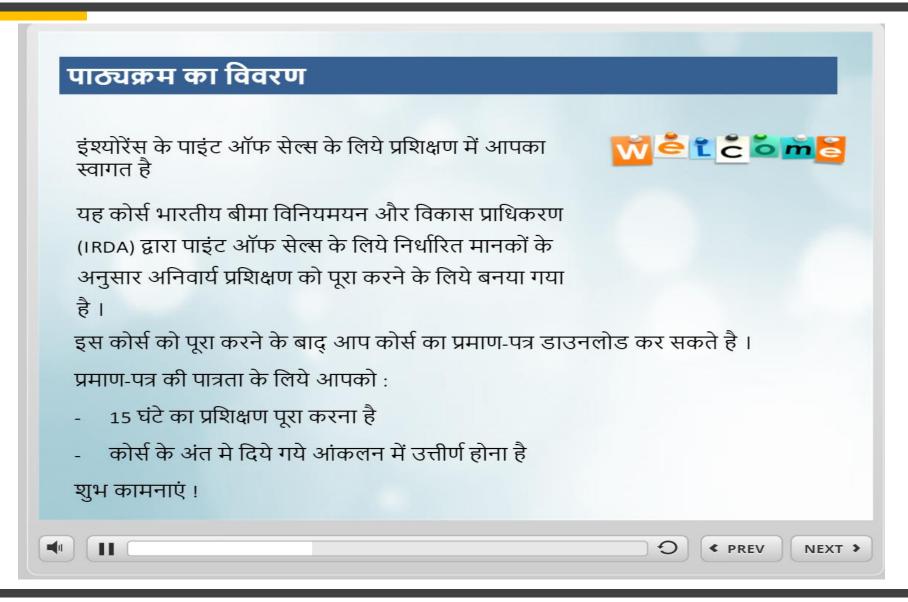
# 3.2 Content Co-creation & Content Re-purposing – Use case (Vernacular support)



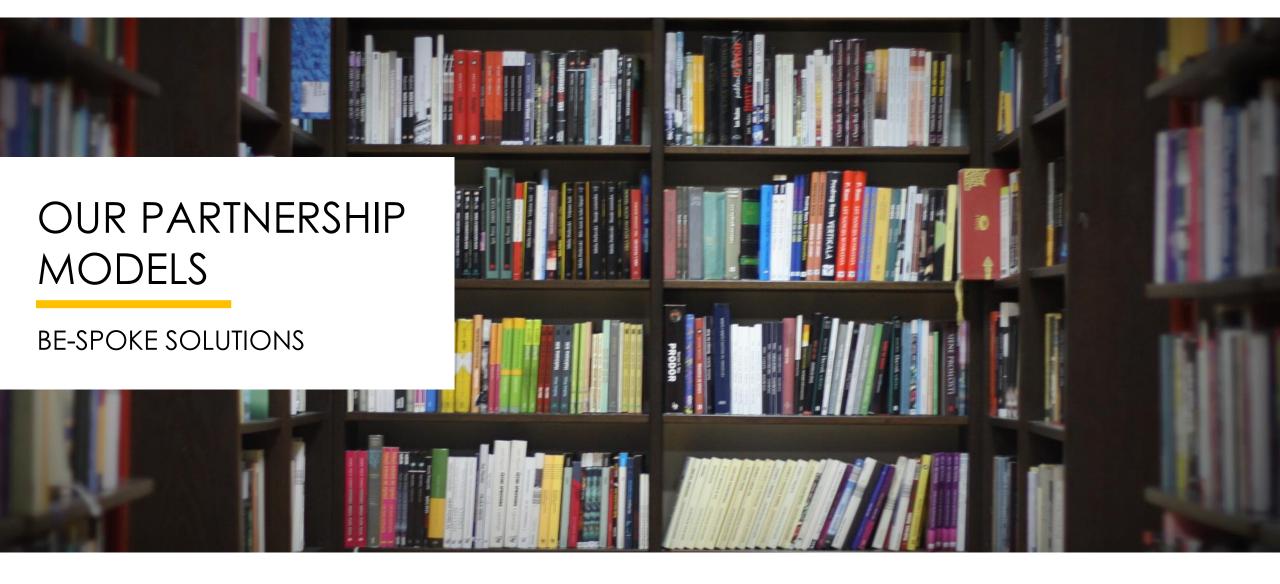


# 3.2 Content Co-creation & Content Re-purposing – Use case (Vernacular support)









### 3.3 BE-SPOKE SOLUTIONS



#### **IDEATE**

Based on the problem statements given to us, we ideate and devise e-learning solutions.

**SOLUTIONING** 

**DESIGN** 

Designing of creative learning sturctures to address the problem statement using interactive learning, gamification and testing

#### **EVALUATE**

Periodic review of the solution with regard to effectiveness and ROI.

BE-SPOKE SOLUTIONS

FEEDBACK

CONTENT STRUCTURING **DEPLOYMENT** 

**IMPLEMENTATION** 

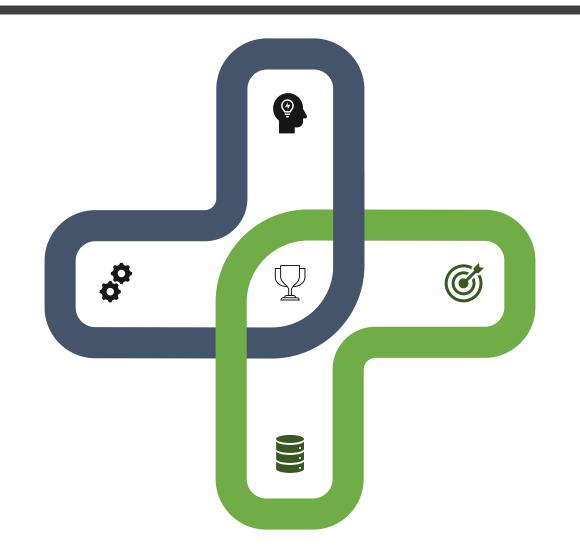
Deployment of the elearning solution for clients, which involves setting up of a LMS, content hosting, user on-boarding, training & support and user assessments.

### 3.3 BE-SPOKE SOLUTIONS



# POSP Training & Certification

Bharatmentors has developed a end end training and certification lifecycle solution for Insurance companies and intermediaries. Our our clients platform helps in onboarding, training, profiling, certification and reporting of their POSPs, via a cloud based software solution. Till date, we have helped train in excess of 1,00,000 POSPs pan-India.



# BC/BF Training & Certification

The IBA has made it mandatory for the business correspondents / business facilitators to get themselves certified on the RBI prescribed curriculum. We at Bharatmentors, have designed a cloud based solution for banks and BC/BFs, to train their agents on this curriculum. Till date, we have helped train in excess of 1,00,000 sub-agents pan-India.

## 3.3 Our Solution – POSP training content & delivery (as mandated by IRDAI) mentiles



#### TRACKING / REPORTING

Our platform offers detailed reports which are ready available from the solution, which can provide granular level data points for reporting and decision making.

#### **READY APIS**

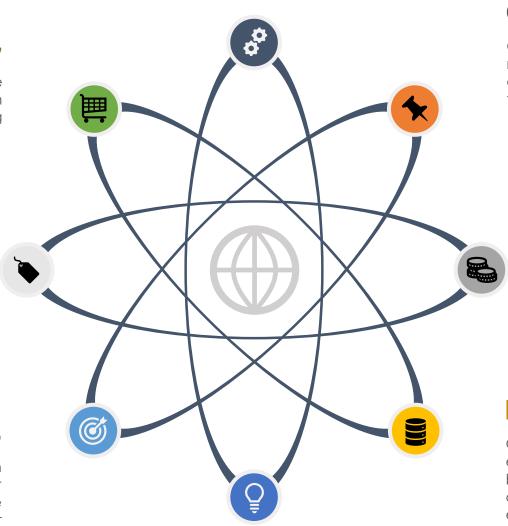
We have ready APIs available for fetching reports from our learning portal

#### **CROSS PLATFORM**

Our solution has a cross platform availability and content can be delivered via our fully responsive website or mobile apps for both, IOS and Android.

#### **INTEGRATIONS**

Our solution can be easily integrated with party and/or custom client third applications, which facilitate ease of use for learners and better control for our clients.



#### **COMPLIANCE**

Our content has separate 15 hours e-learning modules for each - LI & GI including independent assessements for each, which have been built on the suggested curriculum by IRDAI

#### **MULTI-LINGUAL**

Our content has been created in English as well Hindi language, enabling better outreach for our clients. Moreover, our Hindi content has a voice over for better understanding of learners

#### **DIGITAL DELIVERY**

Our content + assessments are diaitally delivered making it all time available for learners at the time of their convenience.

#### INTERACTIVE LEARNING

Our content has been designed in a manner that is easily understandable by learners from various backgrouds. Our learning experience consists of animations, simulations, characters, in-course and end-course assessments, to enhance learning experience.

## 3.3 Our Solution –BC/BF TRAINING (as mandated by RBI)



#### **MULTI-LINGUAL**

Our content has been published in 10 languages with voice overs



## E-LEARNING CONTENT

Our content has been published as **e-learning packages** compatible on an LMS

## DEEP LEVEL ANALYTICS

Our content packages, with the help of our LMS can provide deep analytics to admins





#### **24X7 AVAILABILITY**

Once hosted on an LMS, course becomes **available 24x7 for BC/BFs** to access with **99.9% uptime**.

## **CROSS PLATFORM**

Web, mobile apps, SDKs





#### LEARNING ENGAGEMENT

Our content has high user engagement ensuring active learning and high adoption

## 4. Our Coordinates



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